AFP-EXL

AFP-EXL Foundation

Executive Leadership, Impact & Influence in Cybersecurity

The AFP-EXL track is ACRC's distinctive programme on the African market: it bridges the gap between technical command of cybersecurity and the ability to exert real influence at board, executive committee and regulator level. It is designed for professionals who master their field but want to develop their executive presence: impactful communication, decision-making under pressure, leadership in a crisis, and high-level stakeholder management. Intensive coaching format, delivered by certified coaches and former executives of the African financial sector.

2027 prices

ONLINE

FCFA 450,000 excl. tax
€686 excl. tax

No session scheduled in 2027 in this format.

IN PERSON IN DAKAR

FCFA 650,000 excl. tax
€991 excl. tax

1 session in 2027

The price includes: the training, digital materials, the exam voucher, with a second attempt within 60 days, the digital certificate and badge, lunch for in-person sessions.

Discounts (cannot be combined): EARLY27 −15% · GROUPE3 −10% · ALUMNI-APSI −20% · PARCOURS −10% · INSTITUTION −20%

At a glance

PREREQUISITES

AFP certification in a professional track (or at least 5 years of managerial experience)

EXPERIENCE REQUIRED

An AFP professional certification, or at least 5 years of management experience.

TOTAL DURATION

2 days (14 h)

VALIDITY

3 years

FORMAT AND HOURS

Online: virtual classroom in half-days of 3 h 30, in the morning (9:00 to 12:30 GMT) or the evening (18:00 to 21:30 GMT), over 1 to 2 weeks.
In person: full days from 8:30 to 17:00 at the ACRC centre in Dakar.

EXAM FORMAT

40-question multiple-choice exam in 45 minutes, on a proctored online platform (ClassMarker, AI proctoring) or at the ACRC centre. 4 options, a single correct answer, no negative marking. Pass mark: 70%.

Who it is for

- CISOs, CIOs and operational risk directors who want to strengthen their influence with the board and the executive committee
- AFP professionals (any track) preparing to take up a managerial role
- Serving directors who want to work on their leadership presence in a cyber context
- High-potential staff identified by their institution for security leadership roles

Curriculum

1	Your professional brand as a cyber expert: how do you see yourself, and how are you seen? Introspective workshop + 360° assessment	2h
2	Impactful communication with executives: translating technical issues into business and governance stakes Group coaching + reframing exercises	3h
3	Convincing a board or executive committee: structuring arguments, handling objections, securing a decision Board presentation simulation	3h
4	Influence without hierarchical authority: coalition-building, negotiation and alignment techniques Executive role play	3h
5	Assessed presentation and coach debriefing Simulation + individual coaching	3h

Skills acquired

- Translate cyber issues into decision-making language a board can understand
- Structure a convincing 10 to 15-minute executive presentation
- Exert influence on leadership functions without hierarchical authority
- Identify and work on areas for development in leadership presence

Requirements for certification

1. Attend at least 80% of the sessions.
2. Pass the multiple-choice exam with a score of at least 70%.
3. Show a valid official ID.
4. A second attempt is included if taken within 60 days of the first.

Certificate, validity and renewal. Numbered certificate in the holder's name and a digital badge to share on LinkedIn. Valid for 3 years. Renewal: 60 hours of continuing education over 3 years (ACRC webinars count) and a maintenance fee, or a new exam.

2027 sessions

Session	Format	Dates	Hours	Exam	Register by
AFP27-13	In person in Dakar	18 Mar to 19 Mar 2027	8:30 to 17:00	19 Mar 2027	11 Mar 2027

Discounts (cannot be combined)

EARLY27 −15%	Registration and payment at least 30 days before the session starts; for the January sessions, at least until 20 December 2026.
GROUPE3 −10%	3 or more participants from the same institution on the same session, on a single invoice.
ALUMNI-APSI −20%	AFP-certified members of the APSI-NE 2026 cohort, on any registration paid in 2027.
PARCOURS −10%	Foundation and Practitioner of the same track bought together.
INSTITUTION −20%	Institutional framework agreement: at least 10 places a year, paid on purchase order.

Pre-registration

Online, on the course page: https://cyber4africa.org/en/certifications/afp-exl
Contact: contact@cyber4africa.org

COMMERCIAL TERMS

- Payment by bank transfer or mobile money, no later than the registration deadline (7 days before the start). Institutions can pay on purchase order.
- Prices include the training, digital materials, the certification assessment, the personal certificate and the digital badge. Lunch is included for in-person sessions.
- Cancellation by the participant: full refund up to 15 days before the start, 50% from 14 to 7 days before, after that a free transfer to a later session (once).
- Session postponed by ACRC (minimum number of participants not reached 10 days before): transfer of the participant's choice or full refund.
- Discounts cannot be combined: the most favourable one applies.
- Prices in CFA francs (FCFA), excluding tax. Euro amounts are converted at the fixed parity of 655.957 FCFA to 1 euro.