AFP-EXL

AFP-EXL Practitioner

Executive Leadership, Impact & Influence in Cybersecurity

The AFP-EXL track is ACRC's distinctive programme on the African market: it bridges the gap between technical command of cybersecurity and the ability to exert real influence at board, executive committee and regulator level. It is designed for professionals who master their field but want to develop their executive presence: impactful communication, decision-making under pressure, leadership in a crisis, and high-level stakeholder management. Intensive coaching format, delivered by certified coaches and former executives of the African financial sector.

2027 prices

IN PERSON IN DAKAR

FCFA 1,400,000 excl. tax

€2,134 excl. tax

1 session in 2027

Includes three 1-hour individual coaching sessions over 6 weeks.

The price includes: the training, digital materials, the certification assessment, the digital certificate and badge, lunch for in-person sessions.

Discounts (cannot be combined): EARLY27 −15% · GROUPE3 −10% · ALUMNI-APSI −20% · PARCOURS −10% · INSTITUTION −20%

At a glance

PREREQUISITES

AFP-EXL Foundation

EXPERIENCE REQUIRED

AFP-EXL Foundation and 5 years of management experience.

TOTAL DURATION

3 days (21 h) and coaching

VALIDITY

3 years

FORMAT AND HOURS

In person: full days from 8:30 to 17:00 at the ACRC centre in Dakar.

EXAM FORMAT

Simulated executive oral (20 min) + personal development report co-signed by coach and candidate

Who it is for

- CISOs, CIOs and operational risk directors who want to strengthen their influence with the board and the executive committee
- AFP professionals (any track) preparing to take up a managerial role
- Serving directors who want to work on their leadership presence in a cyber context
- High-potential staff identified by their institution for security leadership roles

Curriculum

1	Leadership in a cyber crisis: maintaining clarity and cohesion under maximum pressure Crisis simulation + coach debriefing	4h
2	Decision-making under uncertainty: cognitive biases, heuristics and the executive's tools Decision-making workshop + anonymised real cases	3h
3	Managing difficult stakeholders: regulators, media, shareholders during an incident Role play + media training	3h
4	Cyber storytelling for non-technical audiences: building a narrative that engages and reassures Storytelling workshop	3h
5	Building personal resilience and managing your energy under high pressure Performance coaching	3h
6	Building and leading a high-performing cyber team: recruitment, motivation, talent retention Management workshop	3h
7	Final executive oral and coach debriefing Simulation + individual feedback	2h

Skills acquired

- Maintain visible, decisive leadership during a major cyber crisis
- Manage highly complex stakeholders (regulators, press, shareholders) during an incident
- Build cyber storytelling suited to non-technical decision-makers
- Develop lasting personal resilience under continuous pressure

Requirements for certification

1. Admission file: CV and employer certificate, or Foundation certificate.
2. Attendance at 100% of the days (justified absence: catch-up in a later session).
3. Deliverable submitted within 14 days and a successful defence (at least 70%).

Certificate, validity and renewal. Numbered certificate in the holder's name and a digital badge to share on LinkedIn. Valid for 3 years. Renewal: 60 hours of continuing education over 3 years (ACRC webinars count) and a maintenance fee, or a new exam.

2027 sessions

Session	Format	Dates	Hours	Exam	Register by
AFP27-38	In person in Dakar	22 Sept to 24 Sept 2027	8:30 to 17:00	15 Oct 2027	15 Sept 2027

Discounts (cannot be combined)

EARLY27 −15% Registration and payment at least 30 days before the session starts; for the January sessions, at least until 20 December 2026.

GROUPE3 −10% 3 or more participants from the same institution on the same session, on a single invoice.

ALUMNI-APSI −20% AFP-certified members of the APSI-NE 2026 cohort, on any registration paid in 2027.

PARCOURS −10% Foundation and Practitioner of the same track bought together.

INSTITUTION −20% Institutional framework agreement: at least 10 places a year, paid on purchase order.

Pre-registration

Online, on the course page: https://cyber4africa.org/en/certifications/afp-exl
Contact: contact@cyber4africa.org

COMMERCIAL TERMS

- Payment by bank transfer or mobile money, no later than the registration deadline (7 days before the start). Institutions can pay on purchase order.
- Prices include the training, digital materials, the certification assessment, the personal certificate and the digital badge. Lunch is included for in-person sessions.
- Cancellation by the participant: full refund up to 15 days before the start, 50% from 14 to 7 days before, after that a free transfer to a later session (once).
- Session postponed by ACRC (minimum number of participants not reached 10 days before): transfer of the participant's choice or full refund.
- Discounts cannot be combined: the most favourable one applies.
- Prices in CFA francs (FCFA), excluding tax. Euro amounts are converted at the fixed parity of 655.957 FCFA to 1 euro.